

## 7 LEVELS DEEP EXERCISE

I first discovered this exercise when consulting with a man named Joe Stump, who used this method with his high-level clients. By going through all seven levels, you'll uncover your true "why," which will be the driving force that allows you to accomplish anything in life.

_	LEVEL 1	
	What is important to you about	
	becoming successful?	
	LEVEL 2	
	Why is it important for you to	
	?	
	Enter your answer from the above box here.	
_	LEVEL 3	
	Why is it important for you to	
	? Enter your answer from the above box here.	
	LEVEL 4	
	Why is it important for you to	
	?	
	Enter your answer from the above box here.	
_	LEVEL 5	
	Why is it important for you to	
	? Enter your answer from the above box here.	
	LEVEL 6	
	Specifically why is it important for you to?	
	Enter your answer from the above box here.	
_	LEVEL 7	
	Why is it important for you to	
	Enter your answer from the above box here.	



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What is important to you about becoming successful?

Make more money

LEVEL 2

Why is it important for you to make more money

Enter your answer from the above box here.

(Jet out of debt

LEVEL 3

Why is it important for you to get out of debt.

Enter your answer from the above box here.

Stop working so hard to pay someone else

LEVEL 4

Why is it important for you to stop working so hard...

Because I want to do things in my life with the fruits of my labor

LEVEL 5

Why is it important for you to do things in your life...
Enter your answer from the above box here.

to take care of my mother who is widowed and reeds help

LEVEL 6

Specifically why is it important for you to take care of your mother?
Enter your answer from the above box here.

Because she sacrificed everything to send me to college and I want to make sure she is taken care of in her Golden years

LEVEL 7

Why is it important for you to

take care of her
Enter your answer from the above box here.

Because I want to be in control of my life so I can help those around me (who can't help themselves) know they are precious, worthy and loved.